

New Business Technical Manager **- Nutritional Products**

Nottingham, NG7 5HF

The Company & Appointment

The Company is a Nottingham based business specialized in the Development & Manufacture of new food supplements ingredients and products for customers in the UK and Overseas.

A fantastic opportunity to join a well-established and expanding health and beauty business. You will be part of the management team and responsible for new business and together with colleagues you will help drive technical development and sales across a diverse product range.

Applicants should have a working knowledge of the product development process, ideally have worked on one or more of the key product dosage forms (tablets, hard capsules, Powders and liquids) and have a keen interest in health & nutrition. The ideal candidate would have experience of working in both development and production environments and be an excellent communicator at all levels.

The Post

Main duties and responsibilities

- Overseeing the development of prototype samples of a wide range of food supplement product types such as tablets, hard capsules, powder blends and liquids.
- Identifying and working with new prospect clients to bring in new accounts.
- Developing new business with existing clients in the UK and key overseas markets.
- Together with the Production manager, work on process improvement and cost reduction initiatives.
- Meeting with Suppliers and customers as required on and off site and where required attend appropriate industry exhibitions and events.
- Writing of reports and technical documents to support the technical development process.

The Person Specification

The role is open to graduates and non-graduates but would suit applicants with relevant experience of the food supplement sector.

Competitive, flexible salary dependent on relevant experience with significant bonus opportunities to be disclosed on application.

Working pattern will be office hours Monday to Friday, based at Nottingham head office NG7 5HF, though some travel in the UK and Europe maybe required as part of the role.